



# Request for Proposal Update GTAA Ideas 5 & 6



- The Request for Proposal (RFP) for ideas 5 & 6 was posted publicly on Friday, July 29<sup>th</sup> and downloaded by more than 15 companies.
- The RFP closed on Friday, August 19<sup>th</sup>. Six submissions were received.
- An Evaluation Committee was formed to review and score the submissions.
- The Evaluation Committee consisted of five people:
  - Three representatives from the GTAA: one from each of the Community Relations, Aviation Services and Airport Planning departments
  - One representative from CENAC (advisor)
  - One representative from NAV CANADA (advisor)



#### The Evaluation Committee's Process:

- The committee members individually reviewed and scored all six submissions based on a set of predetermined evaluation criteria.
- Evaluation criteria included (but was not limited to):
  - Qualifications and experience of the organization
  - Proposed project team: their experience, work on similar projects
  - Project understanding: proposed methodology and approach to executing the project
  - Looking for similar experience in both aviation operations analysis and modeling, and in community outreach and engagement
  - Sample pieces of work



### The Evaluation Committee's Process (continued):

- The committee met on August 31<sup>st</sup> for a full day to discuss each submission.
- Two submissions stood out. On September 7<sup>th</sup>, the committee interviewed both proponents.
- The committee discussed the interviews and revisited their scoring for the two standout submissions. A final decision was reached on September 8<sup>th</sup>.



#### Next steps:

- The GTAA is currently engaged in contract negotiations with the organization that the Evaluation Committee selected.
  - This process can take several weeks
- Once the contract is signed, the GTAA will be in a position to announce the contract winner, and work will commence.
  - The first step will be to discuss the proposed approach, tasks and timeline

## Thank you